

# 9 SIGNS YOU PICKED THE RIGHT LENDER

## 1. THEY DON'T PRESSURE YOU



They ask you plenty of questions about your finances and your future instead of pushing a loan on you right away.

## 3. THEY ARE DIRECT

They don't mind telling you all the details of your loan—and they're upfront with you about the additional costs of home buying.



## 2. THEY WEAR THEIR HEART ON THEIR SLEEVES

They love what they do and they speak well of their company and their team.

## 4. THEY KEEP YOU IN-THE-KNOW

They provide regular loan status updates – you never feel like you “don't know” what's going on with your loan.



## 5. THEY KEEP IN TOUCH

They quickly return phone calls, emails, and texts—and no question is too big or too small.



## 6. THEY HAVE A STRONG LIST OF RETURNING CLIENTS

They talk about past clients like they're people, not numbers.



## 7. THEY ARE KNOWLEDGEABLE IN THEIR FIELD

They're so good at what they do, they spend time helping others do the same! You may find them at an industry event giving a speech or joining in on a conversation.



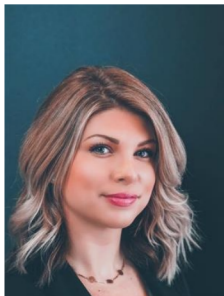
THEY GIVE BACK TO THEIR COMMUNITY



They know life is about more than loans—so they donate their time to a good cause or sponsor an event for a local church, school, or nonprofit.

## 9. THEY LOVE THEIR COMPANY

Their company has standards for meeting the agreed-upon closing date and keeps to them—so they feel supported in helping their homebuyers secure a home loan.



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